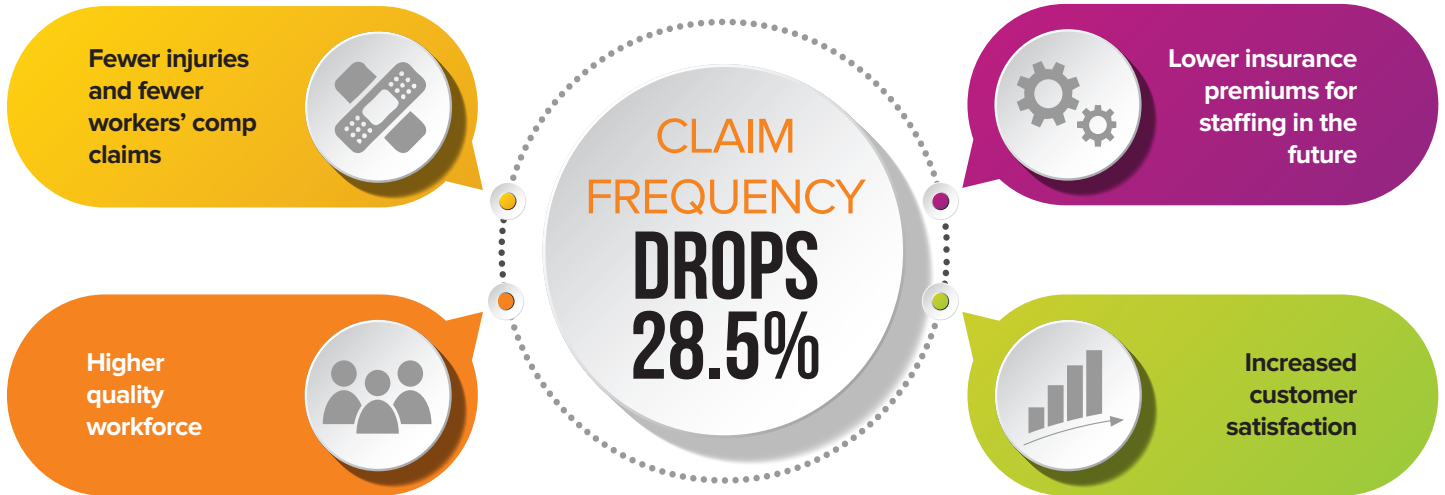


Temporary Staffing



BACKGROUND

With 119 offices across the United States, this staffing company provides employment for some 70,000 temporary, temporary-to-hire, and direct hire job seekers for more than 9,000 clients each year. Serving a diverse client base including industrial, clerical, skilled trades and more, they have received numerous awards, including the National Industry Leaders Award of the American Staffing Association.

CHALLENGE

In the staffing industry, frequency of on-the-job injuries can be a direct reflection of the quality of the contracted workforce and, therefore, customer satisfaction. Reducing workers' comp claims by even a small margin can have a significant bottom-line impact. For these reasons, the company's board of directors challenged its executive management to lower its incidence rate.

SOLUTION

The staffing company contracted with **Insight Worldwide** to provide integrity tests to all incoming candidates, screening out those likely to file a fraudulent workers' comp claim as well as other high risk candidates. After months of **Insight** integrity testing, they tallied a 28.5% decline in workers' comp claims — a figure nearly double their expectations.



Behavioral Hiring and Job-Specific Assessment

- » Fewer injuries and fewer workers' comp claims
- » Higher quality workforce
- » Increased customer satisfaction
- » Lower insurance premiums for staffing in the future



For more industry specific case studies —

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